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Poverty at Work: Office Employment and the Crack Alternative

Philippe Bourgois

There was a time in the United States when people with little education and money could find work in manufacturing plants or other settings requiring manual labor. Many of the skills they needed could be learned on the job and they could make a modest but decent living and support a family. And despite their working-class identity, their jobs gave them dignity and a place in society. But in today's America, manufacturing jobs have often disappeared, leaving thousands of poorly educated people without equivalent work.

In this article, Philippe Bourgois illustrates how this problem has affected unskilled and largely uneducated Puerto Rican men and women in New York City's Spanish Harlem. Manufacturing jobs once provided dignified and stable employment for Puerto Rican men and women. As factories closed beginning in the 1960s, the unemployed could find work only in service industries such as security corporations, law firms, and insurance companies. Because they were uneducated and culturally different, they could hold only minimumwage jobs in such worlds, as they are usually controlled by educated, largely Anglo people who openly look down on them. In the end, they could achieve higher status and often higher income in their own ethnic community by dealing drugs. The result has been a destructive spiral into addiction, murder, and prison. Bourgois concludes the article with an addendum

noting that high employment in the late 1990s provided more work opportunities for Puerto Ricans in the formal economy and that crack dealing has largely given way to the less visible sale of marijuana and heroin.*

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For a total of approximately three and a half years during the late 1980s and early 1990s, I lived with my wife and young son in an irregularly heated, rat-filled tenement in East Harlem, New York. This two-hundred-square-block neighborhood—better known locally as *El Barrio* or Spanish Harlem—is visibly impoverished yet it is located in the heart of New York, the richest city in the Western Hemisphere. It is literally a stone's throw from multimillion-dollar condominiums. Although one in three families survived on some form of public assistance in 1990, the majority of El Barrio's 110,600 Puerto Rican and African-American residents fall into the ranks of the working poor.¹ They eke out an uneasy subsistence in entry-level service and manufacturing jobs in one of the most expensive cities in the world.

The public sector (e.g., the police, social welfare agencies, the Sanitation Department) has broken down in El Barrio and does not function effectively. This has caused the legally employed residents of the neighborhood to lose control of their streets and public spaces to the drug economy. My tenement's block was not atypical and within a few hundred yards' radius I could obtain heroin, crack, powder cocaine, hypodermic needles, methadone, Valium, angel dust, marijuana, mescaline, bootleg alcohol, and tobacco. Within two hundred feet of my stoop there were three competing crack houses selling vials at two, three, and five dollars. Several doctors operated "pill mills" on the blocks around me, writing prescriptions for opiates and barbiturates upon demand. In the projects within view of my living-room window, the Housing Authority police arrested a fifty-five-year-old mother and her twenty-two-year-old daughter while they were "bagging" twenty-two pounds of cocaine into ten-dollar quarter-gram "Jumbo" vials of adulterated product worth over a million dollars on the streets. The police found twenty-five thousand dollars in cash in small-denomination bills in this same apartment.² In other words, there are millions of dollars' worth of business going on directly in front of the youths growing up in East Harlem tenements and housing projects. Why should these young men and women take the subway downtown to work minimum-wage jobs-or even double minimum-wage jobs-in downtown offices when they can usually earn more, at least in the short run, by selling drugs on the street corner in front of their apartment or schoolyard?

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¹According to the 1990 Census, in East Harlem 48.3 percent of males and 35.2 percent of females over sixteen were officially reported as employed—compared to a citywide average of 64.3 percent for men and 49 percent for women. Another 10.4 percent of the men and 5.7 percent of the women in East Harlem were actively looking for legal work. . . . In El Barrio as a whole, 60 percent of all households reported legally earned incomes. Twenty-six percent received Public Assistance, 6.3 percent received Supplemental Security Income, and 5 percent received Medicaid benefits.

 $^{^2}$ Both of these police actions were reported in the local print and television media, but I am withholding the cities to protect the anonymity of my street address.

This dynamic underground economy is predicated on violence and substance abuse. It has spawned what I call a "street culture" of resistance and self-destruction. The central concern of my study is the relationship of street culture to the worlds of work accessible to street dealers—that is, the legal and illegal labor markets that employ them and give meaning to their lives. I hope to show the local-level implications of the global-level restructuring of the U.S. economy away from factory production and toward services. In the process, I have recorded the words and experiences of some unrepentant victims who are part of a network of some twenty-five street-level crack dealers operating on and around my block. To summarize, I am arguing that the transformation from manufacturing to service employment—especially in the professional office work setting—is much more culturally disruptive than the already revealing statistics on reductions in income, employment, unionization, and worker's benefits would indicate. Low-level service sector employment engenders a humiliating ideological—or cultural—confrontation between a powerful corps of white office executives and their assistants versus a younger generation of poorly educated, alienated, "colored" workers. It also often takes the form of a sharply polarized confrontation over gender roles.

Shattered Working-Class Dreams

All the crack dealers and addicts whom I have interviewed had worked at one or more legal jobs in their early youth. In fact, most entered the labor market at a younger age than the typical American. Before they were twelve years old they were bagging groceries at the supermarket for tips, stocking beers off-the-books in local *bodegas*, or shining shoes. For example, Primo, the night manager at a video game arcade that sells five-dollar vials of crack on the block where I lived, pursued a traditional working-class dream in his early adolescence. With the support of his extended kin who were all immersed in a working-class "common sense," he dropped out of junior high school to work in a local garment factory:

I was like fourteen or fifteen playing hooky and pressing dresses and whatever they were making on the steamer. They was cheap, cheap clothes.

My mother's sister was working there first and then her son, my cousin Willie—the one who's in jail now—was the one they hired first, because his mother agreed: "If you don't want to go to school, you gotta work."

So I started hanging out with him. I wasn't planning on working in the factory. I was supposed to be in school; but it just sort of happened.

Ironically, young Primo actually became the agent who physically moved the factory out of the inner city. In the process, he became merely one more of the 445,900 manufacturing workers in New York City who lost their jobs as factory employment dropped 50 percent from 1963 to 1983. . . .

Almost all the crack dealers had similar tales of former factory jobs. For poor adolescents, the decision to drop out of school and become a marginal factory worker is attractive. It provides the employed youth with access to the childhood "necessities"—sneakers, basketballs, store-bought snacks—that sixteen-year-olds who stay in school cannot afford. In the descriptions of their first forays into legal factory-based employment, one hears clearly the extent to which they, and their families, subscribed to mainstream working-class ideologies about the dignity of engaging in "hard work" rather than education.

Had these enterprising, early-adolescent workers from El Barrio not been confined to the weakest sector of manufacturing in a period of rapid job loss, their teenage working-class dreams might have stabilized. Instead, upon reaching their mid-twenties, they discovered themselves to be unemployable high school dropouts. This painful realization of social marginalization expresses itself across a generational divide. The parents and grandparents of the dealers continue to maintain working-class values of honesty and hard work which conflict violently with the reality of their children's immersion in street culture. They are constantly accused of slothfulness by their mothers and even by friends who have managed to maintain legal jobs. They do not have a regional perspective on the dearth of adequate entry-level jobs available to "functional illiterates" in New York, and they begin to suspect that they might indeed be "vago bons" [lazy bums] who do not want to work hard and cannot help themselves. Confused, they take refuge in an alternative search for career, meaning, and ecstasy in substance abuse.

Formerly, when most entry-level jobs were found in factories, the contradiction between an oppositional street culture and traditional working-class, masculine, shop-floor culture was less pronounced—especially when the work site was protected by a union. Factories are inevitably rife with confrontational hierarchies. Nevertheless, on the shop-floor, surrounded by older union workers, high school dropouts who are well versed in the latest and toughest street culture styles function effectively. In the factory, being tough and violently macho has high cultural value; a certain degree of opposition to the foreman and the "bossman" is expected and is considered

appropriate.

In contrast, this same oppositional street-identity is nonfunctional in the professional office worker service sector that has burgeoned in New York's high-financedriven economy. It does not allow for the humble, obedient, social interaction—often across gender lines-that professional office workers routinely impose on their subordinates. A qualitative change has occurred, therefore, in the tenor of social interaction in office-based employment. Workers in a mail room or behind a photocopy machine cannot publicly maintain their cultural autonomy. Most concretely, they have no union; more subtly, there are few fellow workers surrounding them to insulate them and to provide them with a culturally based sense of class solidarity.3 Instead they are besieged by supervisors and bosses from an alien, hostile, and obviously dominant culture who ridicule street culture. Workers like Primo appear inarticulate to their professional supervisors when they try to imitate the language of power in the workplace and instead stumble pathetically over the enunciation of unfamiliar words. They cannot decipher the hastily scribbled instructions—rife with mysterious abbreviations-that are left for them by harried office managers. The "common sense" of white-collar work is foreign to them; they do not, for example, understand the logic for filing triplicate copies of memos or for post-dating invoices. When they attempt to improvise or show initiative they fail miserably and instead appear inefficient, or even hostile, for failing to follow "clearly specified" instructions.

Their "social skills" are even more inadequate than their limited professional capacities. They do not know how to look at their fellow co-service workers, let alone their supervisors, without intimidating them. They cannot walk down the hallway to the water fountain without unconsciously swaying their shoulders aggressively as

³Significantly, there are subsectors of the service industry that are relatively unionized—such as hospital and custodial work—where there is a limited autonomous space for street culture and working-class resistance.

if patrolling their home turf. Gender barriers are an even more culturally charged realm. They are repeatedly reprimanded for harassing female co-workers.

The cultural clash between white "yuppie" power and inner-city "scrambling jive" in the service sector is much more than a superficial question of style. It is about access to power. Service workers who are incapable of obeying the rules of interpersonal interaction dictated by professional office culture will never be upwardly mobile. Their supervisors will think they are dumb or have a "bad attitude." Once again, a gender dynamic exacerbates the confusion and sense of insult experienced by young, male inner-city employees because most supervisors in the lowest reaches of the service sector are women. Street culture does not allow males to be subordinate across gender lines.

"Gettin' Dissed"

On the street, the trauma of experiencing a threat to one's personal dignity has been frozen linguistically in the commonly used phrase "to diss," which is short for "to disrespect." Significantly, one generation ago ethnographers working in rural Puerto Rico specifically noted the importance of the traditional Puerto Rican concept of *respeto* in mediating labor relations:

The good owner "respects" (*respeta*) the laborer. . . . It is probably to the interest of the landowner to make concessions to his best workers, to deal with them on a respect basis, and to enmesh them in a network of mutual obligations.⁴

Puerto Rican street-dealers do not find respect in the entry-level service sector jobs that have increased two-fold in New York's economy since the 1950s. On the contrary, they "get dissed" in the new jobs that are available to them. Primo, for example, remembers the humiliation of his former work experiences as an "office boy," and he speaks of them in a race- and gender-charged idiom:

I had a prejudiced boss. She was a fucking "ho'," Gloria. She was white. Her name was Christian. No, not Christian, Kirschman. I don't know if she was Jewish or not. When she was talking to people she would say, "He's illiterate."

So what I did one day was, I just looked up the word, "illiterate," in the dictionary and I saw that she's saying to her associates that I'm stupid or something!

Well, I am illiterate anyway.

The most profound dimension of Primo's humiliation was being obliged to look up in the dictionary the word used to insult him. In contrast, in the underground economy, he is sheltered from this kind of threat:

Rocky [the crack house franchise owner] he would never disrespect me that way. He wouldn't tell me that because he's illiterate too. Plus I've got more education than him. I got a GED. . . .

⁴Eric Wolf, "San Jose: Subcultures of a 'Traditional' Coffee Municipality," in Julian Stewart (ed.), *The People of Puerto Rico* (Chicago: University of Chicago Press, 1956), p. 235.

Primo excels in the street's underground economy. His very persona inspires fear and respect. In contrast, in order to succeed in his former office job, Primo would have had to self-consciously alter his street identity and mimic the professional cultural style that office managers require of their subordinates and colleagues. Primo refused to accept his boss's insults and he was unable to imitate her interactional styles. He was doomed, consequently, to a marginal position behind a photocopy machine or at the mail meter. Behavior considered appropriate in street culture is considered dysfunctional in office settings. In other words, job requirements in the service sector are largely cultural style and this conjugates powerfully with racism.

I wouldn't have mind that she said I was illiterate. What bothered me was that when she called on the telephone, she wouldn't want me to answer even if my supervisor who was the receptionist was not there. [Note how Primo is so low in the office hierarchy that his immediate supervisor is a receptionist.]

When she hears my voice it sounds like she's going to get a heart attack. She'd go, "Why are you answering the phones?"

That bitch just didn't like my Puerto Rican accent.

Primo's manner of resisting this insult to his cultural dignity exacerbated his marginal position in the labor hierarchy:

And then, when I did pick up the phone, I used to just sound Porta'rrrican on purpose.

In contrast to the old factory sweatshop positions, these just-above-minimum-wage office jobs require intense interpersonal contact with the middle and upper-middle classes. Close contact across class lines and the absence of a working-class autonomous space for eight hours a day in the office can be a claustrophobic experience for an otherwise ambitious, energetic, young, inner-city worker.

Caesar, who worked for Primo as lookout and bodyguard at the crack house, interpreted this requirement to obey white, middle-class norms as an affront to his dignity that specifically challenged his definition of masculinity:

I had a few jobs like that [referring to Primo's "telephone diss"] where you gotta take a lot of shit from bitches and be a wimp.

I didn't like it but I kept on working, because "Fuck it!" you don't want to fuck up the relationship. So you just be a punk [shrugging his shoulders dejectedly].

One alternative for surviving at a workplace that does not tolerate a street-based cultural identity is to become bicultural: to play politely by "the white woman's" rules downtown only to come home and revert to street culture within the safety of one's tenement or housing project at night. Tens of thousands of East Harlem residents manage this tightrope, but it often engenders accusations of betrayal and internalized racism on the part of neighbors and childhood friends who do not have—or do not want—bicultural skills.

This is the case, for example, of Ray, a rival crack dealer whose tough street demeanor conflates with his black skin to "disqualify" him from legal office work. He quit a "nickel-and-dime messenger job downtown" in order to sell crack full time in his project stairway shortly after a white woman fled from him shrieking down the

hallway of a high-rise office building. Ray and the terrified woman had ridden the elevator together, and, coincidentally, Ray had stepped off on the same floor as her to make a delivery. Worse yet, Ray had been trying to act like a "debonair male" and suspected the contradiction between his inadequate appearance and his chivalric intentions was responsible for the woman's terror:

You know how you let a woman go off the elevator first? Well that's what I did to her but I may have looked a little shabby on the ends. Sometime my hair not combed. You know. So I could look a little sloppy to her maybe when I let her off first.

What Ray did not quite admit until I probed further is that he too had been intimidated by the lone white woman. He had been so disoriented by her taboo, unsupervised proximity that he had forgotten to press the elevator button when he originally stepped on after her:

She went in the elevator first but then she just waits there to see what floor I press. She's playing like she don't know what floor she wants to go to because she wants to wait for me to press my floor. And I'm standing there and I forgot to press the button. I'm thinking about something else—I don't know what was the matter with me. And she's thinking like, "He's not pressing the button; I guess he's following me!"

As a crack dealer, Ray no longer has to confront this kind of confusing humiliation. Instead, he can righteously condemn his "successful" neighbors who work downtown for being ashamed of who they were born to be:

When you see someone go downtown and get a good job, if they be Puerto Rican, you see them fix up their hair and put some contact lens in their eyes. Then they fit in. And they do it! I seen it.

They turn-overs. They people who want to be white. Man, if you call them in Spanish, it wind up a problem.

When they get nice jobs like that, all of a sudden, you know, they start talking proper.

Self-Destructive Resistance

During the 1980s, the real value of the minimum wage for legally employed workers declined by one-third. At the same time, social services were cut. The federal government, for example, decreased the proportion of its contribution to New York City's budget by over 50 percent. . . . The breakdown of the inner city's public sector is no longer an economic threat to the expansion of New York's economy because the native-born labor force it shelters is increasingly irrelevant.

New immigrants arrive every day, and they are fully prepared to work hard for low wages under unsavory conditions. Like the parents and grandparents of Primo and Caesar, many of New York's newest immigrants are from isolated rural communities or squalid shanty towns where meat is eaten only once a week and there is no running water or electricity. Half a century ago Primo's mother fled precisely the same living conditions these new immigrants are only just struggling to escape. Her reminiscences about childhood in her natal village reveal the time warp of improved

material conditions, cultural dislocation, and crushed working-class dreams that is propelling her second-generation son into a destructive street culture:

I loved that life in Puerto Rico, because it was a healthy, healthy life.

We always ate because my father always had work, and in those days the custom was to have a garden in your patio to grow food and everything that you ate.

We only ate meat on Sundays because everything was cultivated on the same little parcel of land. We didn't have a refrigerator, so we ate *bacalao* [salted codfish], which can stay outside and a meat that they call *carne de vieja* [shredded beef], and sardines from a can. But thanks to God, we never felt hunger. My mother made a lot of cornflour.

Some people have done better by coming here, but many people haven't. Even people from my barrio, who came trying to find a better life [buen ambiente] just found disaster. Married couples right from my neighborhood came only to have the husband run off with another woman.

In those days in Puerto Rico, when we were in poverty, life was better. Everyone will tell you life was healthier and you could trust people. Now you can't trust anybody.

What I like best was that we kept all our traditions . . . our feasts. In my village, everyone was either an Uncle or an Aunt. And when you walked by someone older, you had to ask for their blessing. It was respect. There was a lot of respect in those days [original quote in Spanish].

The Jewish and Italian-American white workers that Primo's mother replaced a generation ago when she came to New York City in hope of building a better future for her children were largely absorbed into an expanding economy that allowed them to be upwardly mobile. New York's economy always suffered periodic fluctuations, such as during the Great Depression, but those difficult periods were always temporary. The overall trend was one of economic growth. Primo's generation has not been so lucky. The contemporary economy does not particularly need them, and ethnic discrimination and cultural barriers overwhelm them whenever they attempt to work legally and seek service-sector jobs. Worse yet, an extraordinarily dynamic underground drug economy beckons them.

Rather than bemoaning the structural adjustment which is destroying their capacity to survive on legal wages, streetbound Puerto Rican youths celebrate their "decision" to bank on the underground economy and to cultivate their street identities. Caesar and Primo repeatedly assert their pride in their street careers. For example, one Saturday night after they finished their midnight shift at the crack house, I accompanied them on their way to purchase "El Sapo Verde" [The Green Toad], a twenty-dollar bag of powder cocaine sold by a new company three blocks away. While waiting for Primo and Caesar to be "served" by the coke seller a few yards away, I engaged three undocumented Mexican men drinking beer on a neighboring stoop in a conversation about finding work in New York. One of the new immigrants was already earning five hundred dollars a week fixing deep-fat-fry machines. He had a straightforward racist explanation for why Caesar—who was standing next to me—was "unemployed":

OK, OK, I'll explain it to you in one word: Because the Puerto Ricans are brutes! [Pointing at Caesar] Brutes! Do you understand?

Puerto Ricans like to make easy money. They like to leech off of other people. But not us Mexicans! No way! We like to work for our money. We don't steal. We came here to work and that's all [original quote in Spanish].

Instead of physically assaulting the employed immigrant for insulting him, Caesar embraced the racist tirade, ironically turning it into the basis for a new, generational-based, "American-born," urban cultural pride. In fact, in his response, he ridicules what he interprets to be the hillbilly naiveté of the Mexicans who still believe in the "American Dream." He spoke slowly in street-English as if to mark sarcastically the contrast between his "savvy" Nuyorican (New York-born Puerto Rican) identity versus the limited English proficiency of his detractor:

That's right, m'a man! We is real vermin lunatics that sell drugs. We don't want no part of society. "Fight the Power!"⁵

What do we wanna be working for? We rather live off the system. Gain weight, lay women.

When we was younger, we used to break our asses too [gesturing towards the Mexican men who were straining to understand his English]. I had all kinds of stupid jobs too . . . advertising agencies . . . computers.

But not no more! Now we're in a rebellious stage. We rather evade taxes, make quick money, and just survive. But we're not satisfied with that either. Ha!

Conclusion: Ethnography and Oppression

The underground economy and the social relations thriving off of it are best understood as modes of resistance to subordination in the service sector of the new U.S. economy. This resistance, however, results in individual self destruction and wider community devastation through substance abuse and violence. This complex and contradictory dynamic whereby resistance leads to self-destruction in the inner city is difficult to convey to readers in a clear and responsible manner. Mainstream society's "common sense" understanding of social stratification around ethnicity and class assumes the existence of racial hierarchies and blames individual victims for their failures. This makes it difficult to present ethnographic data from inner-city streets without falling prey to a "pornography of violence" or a racist voyeurism.

The public is not persuaded by a structural economic understanding of Caesar and Primo's "self-destruction." Even the victims themselves psychologize their unsatisfactory lives. Similarly, politicians and, more broadly, public policy ignore the fundamental structural economic facts of marginalization in America. Instead the first priority of federal and local social "welfare" agencies is to change the psychological—or at best the "cultural"—orientations of misguided individuals . . . U.S. politicians furiously debate family values while multinational corporations establish global free-trade zones and unionized factory employment in the U.S. continues to disappear as overseas sweatshops multiply. Social science researchers, meanwhile, have remained silent for the most part. They politely ignore the urgent social problems engulfing the urban United States. The few marginal academic publications that do address issues of poverty and racism are easily ignored by the media and mainstream society. . . .

and the state of the Power" is a rap song composed in 1990 by the African-American group, Public Enemy.

Epilogue

In the six years since this article was first published, four major dynamics have altered the tenor of daily life on the streets of East Harlem and have deeply affected the lives of the crack dealers and their families depicted in these pages: (1) the U.S. economy entered the most prolonged period of sustained growth in its recorded history, (2) the size of the Mexican immigrant population in New York City and especially in East Harlem increased dramatically, (3) the War on Drugs escalated into a quasi-official public policy of criminalizing and incarcerating the poor and the socially marginal, and (4) drug fashion trends among inner-city youth rendered marijuana even more popular and crack and heroin even less popular among Latinos and African Americans.

Crack, cocaine, and heroin are still all sold on the block where I lived, but they are sold less visibly by a smaller number of people. It is still easy to purchase narcotics throughout East Harlem, but much of the drug dealing has moved indoors, out of sight, dealers no longer shouting out the brand names of their drugs. Most importantly, heroin and crack continue to be spurned by Latino and African-American youth who have seen the ravages those drugs committed on the older generations in their community. Nevertheless, in the U.S. inner city there remains an aging hardcore cohort of addicts. In most large cities crack is most visibly ensconced in predominantly African-American neighborhoods on the poorest blocks, often surrounding large public housing projects. In New York City, Puerto Rican households also continue to be at the epicenter of this ongoing, but now more self-contained, stationary cyclone of crack consumption.

In contrast to crack, heroin consumption has increased. Throughout most of the United States, heroin is cheaper and purer than in the early 1990s, belying any claims that the War on Drugs is winnable. Heroin's new appeal, however, is primarily among younger whites outside the ghetto for whom crack was never a drug of choice. It is not a drug of choice among Latino and African-American youth.

To summarize, both heroin and crack continue to be part of a multi-billion-dollar business that ravages inner-city families with special virulence. The younger generations of East Harlem residents, however, are more involved as sellers rather than consumers. Those Latino and African-American youth who do use crack or heroin generally try to hide the fact from their friends.

More important than changing drug-consumption fashions or the posturing of politicians over drug war campaigns has been the dramatic long-term improvement in the U.S. economy resulting in record low rates of unemployment. Somewhat to my surprise, some of the crack dealers and their families have benefited from this sustained economic growth. Slightly less than half have been allowed to enter the lower echelons of the legal labor market. For example, during the summer of 2000: one dealer was a unionized doorman, another was a home health care attendant, another was a plumber's assistant, three others were construction workers for small-time unlicensed contractors, and one was a cashier in a discount tourist souvenir store. Three or four of the dealers were still selling drugs, but most of them tended to be selling marijuana instead of crack or heroin. Three other dealers were in prison with longterm sentences and ironically were probably employed at well below minimum wage in the United States' burgeoning prison-based manufacturing sector. In short, the dramatic improvement in the U.S. economy has forced employers and unions to integrate more formally marginalized Puerto Ricans and African Americans into the labor market than was the case in the late 1980s and early 1990s when the research for this

[article] was conducted. Nevertheless, even at the height of the growth in the U.S. economy in the year 2000, a large sector of street youth found themselves excluded. These marginals have become almost completely superfluous to the legal economy; they remain enmeshed in a still-lucrative drug economy, a burgeoning prison system, and a quagmire of chronic substance abuse. From a long-term political and economic perspective, the future does not bode well for inner-city poor of New York. In the year 2000, the United States had the largest disparity between rich and poor of any industrialized nation in the world—and this gap was not decreasing.

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Review Questions

- 1. What kinds of jobs in the formal economy could Puerto Ricans living in East Harlem hold forty years ago? How did these jobs enable them to preserve respect as it was defined in their culture?
- **2.** What kinds of jobs are currently available to Puerto Rican men in New York's service economy? How do these jobs challenge the men's self-respect?
- **3.** What structural changes in New York's formal economy have taken place over the past forty years? How have these changes affected the lives of young men living in Spanish Harlem?
- 4. Why do Puerto Rican men take pride in their street identities?
- **5.** Why does Bourgois claim that the Puerto Rican men's resistance to work in the legal economy leads to "self-destruction" and "wider community devastation"?